

KOBER

The Kober Companys

Driving

Success in North America

For

World Class

Small and Mid-sized

Manufacturers

What We Do

The Kober Companys is a professional services organization that provides clients from the world's manufacturing sector, generally small and mid-sized, the abilities they need to succeed in North America. We supply the strategic, tactical and operational support our client's senior managers need to succeed.

We know the territory. We provide what it takes for smaller manufacturers, from all over the world, to contend and succeed in today's competitive North American marketplace.

What We Believe

We feel that before a manufacturer can truly be considered "world-class", he must have a significant presence in North America. Our goal with each client is to provide the strategic and tactical expertise to assure they attain that status, quickly and profitably.

After North America has been "conquered", we provide the support necessary to duplicate this success in other key markets throughout the world. The Kober Companys has a global presence through established business relationships with associates in key locations in Asia, Europe, South America and the Middle East.

But, our primary focus is North America, the world's most dynamic marketplace.

Who We Are

The Kober Companys was founded in 1989 by a senior executive with in-depth manufacturing company experience gained through assignments in several divisions of E.I. DuPont de Nemours & Company and Parker Hannifin Corporation.

Since then the Company has provided strategic, tactical and operational support to manufacturers of products, equipment, systems and services for construction, themed entertainment, aerospace, medical, television, satellites, seismic, automotive, testing, Internet and more.

Our traditional client base, split almost equally between Asian and North American small and mid-sized businesses, has broadened in recent years to include significant European interests.

Services We Provide

We advise or participate in developing markets, product and competitive intelligence, product acquisition, strategic alliances, business transformations, budgets and controls, operations management, and sales management, on a retained or project basis.

Our expertise includes developing business and strategic plans, market and trend analyses, organizing or motivating direct and representative sales organizations, analyzing and directing business transformation and re-engineering. Where applicable, we provide strong, experienced interim management, capable when required, to perform those necessary, "unpleasant" management tasks necessary to corporate survival. Our people are accustomed to direct P&L responsibility with full accountability.

We possess a unique ability to translate our client's senior executive thought into working success.

Talk With Us

Do you want to know more about the work we do?

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Your queries will be quickly answered. Thanks for your interest!!